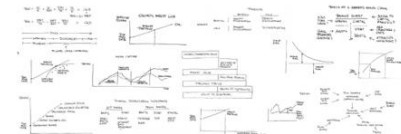


PRIMER ON FINANCIAL ANALYSIS OF BANKS

2018

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Corporate Finance Concepts

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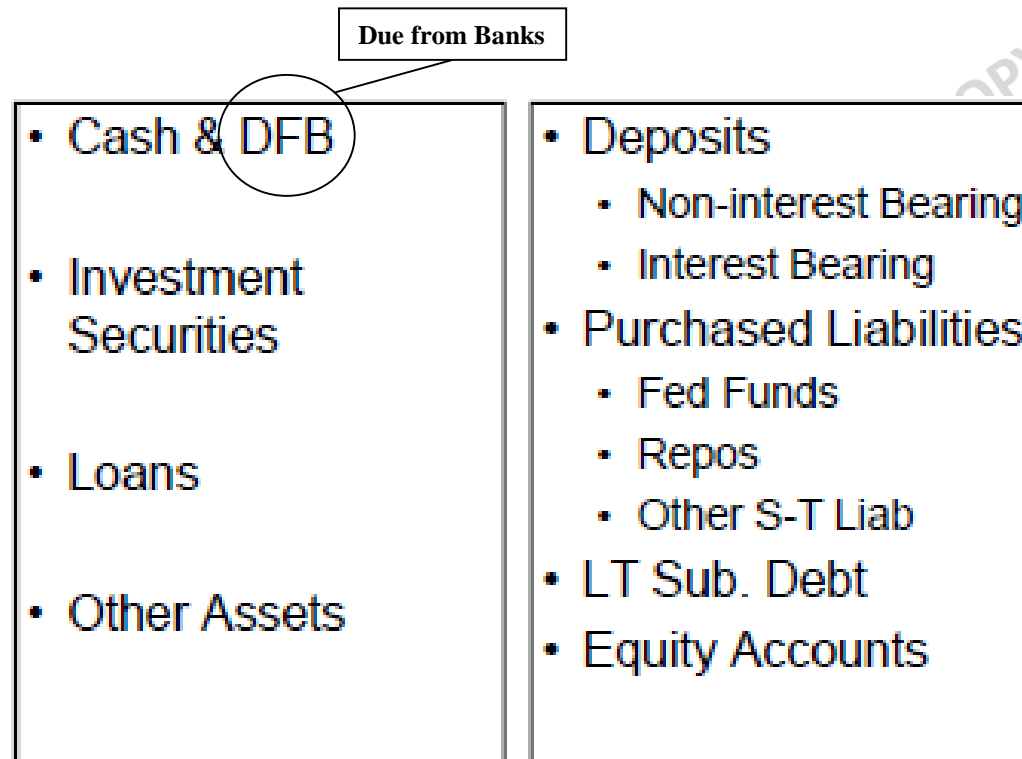
Purpose of Financial Analysis

- Measure past performance
- Determine starting point for planning
- Estimate future performance (What-ifs?)
- Set values
 - Predict cashflows
 - Determine risk

- Capital Adequacy
- Asset Quality
- Management Quality
- Earnings
- Liquidity
- Sensitivity

- Balance Sheet
 - $\text{Assets} = \text{Liabilities} + \text{Equity}$
 - Balance sheet figures are calculated at a particular point in time
- Income Statement
 - $\text{Net Income} = \text{Revenues} - \text{Expenses}$
 - Indicates results over a period of time

Balance Sheet

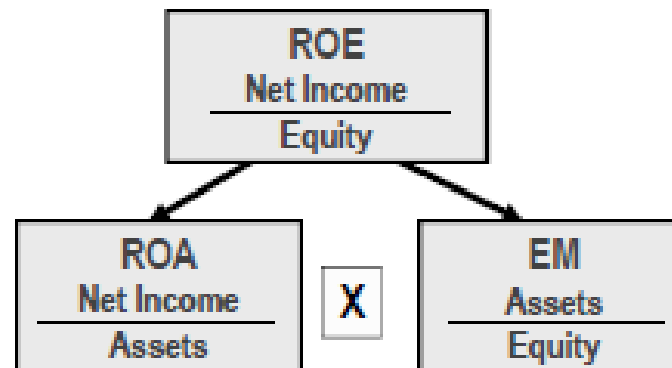


Income Statement

Interest Income
- Interest Expense
Net Interest Income
- Provision for Loan Losses
+ Noninterest Income
- Noninterest Expense
+ Gains/Losses on Secs
Pretax Earnings
- Taxes
Net income

Return on Equity (RoE)

- ROE and ROA are related through degree of financial leverage (EM = Equity multiplier)



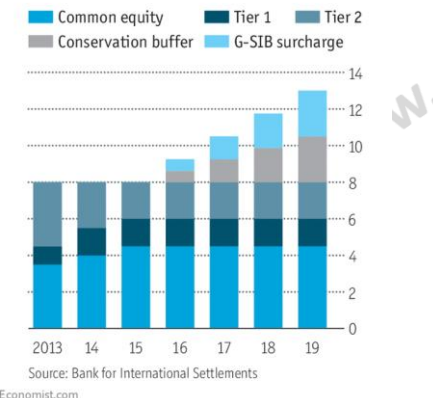
$$EM = \frac{\text{Assets}}{\text{Equity}} = \frac{1}{\text{Equity ratio}}$$

Capital Ratios

Elements of regulatory capital under Basel 2 and 3: minima

Elements of regulatory capital	Basel 2 rules	Basel 3 rules
Core Tier 1 capital	At least 2% of RWA	At least 4.5% of RWA
Tier 1 capital	At least 4% of RWA	At least 6% of RWA
Total capital	Tier 1 + Tier 2 + Tier 3 capital: at least 8% of RWA	Tier 1 + Tier 2 capital: at least 8% of RWA

Pile on the cushions
Basel 3 capital requirements, %



- Equity Ratio = equity/total assets

- Risk-based capital requirements

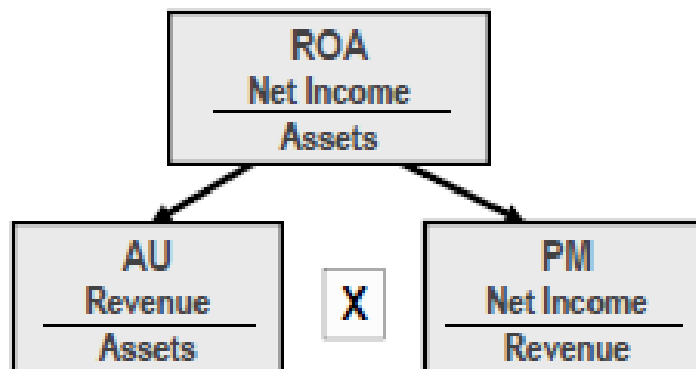
$$\frac{\text{Tier 1 (Core Capital)}}{\text{Risk – Adjusted Assets}} \geq \text{x percent (as per Basel III)}$$

- Texas Ratio

- value of the lender's non-performing assets (Non performing loans + Real Estate Owned) divided by the sum of its tangible common equity capital and loan loss reserves

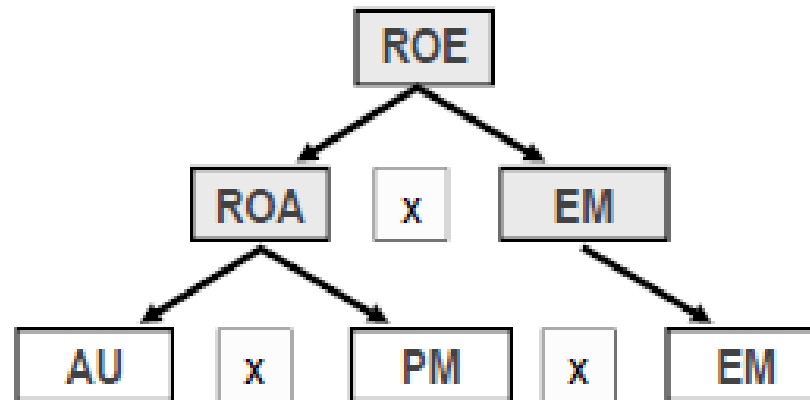
Return on Assets (RoA)

- ROA is determined by the Profit Margin (PM) and Asset Utilization (AU)



- AU – mix and yield on asset portfolio; generation of revenue given assets
- PM – effectiveness of expense management

RoE Breakdown



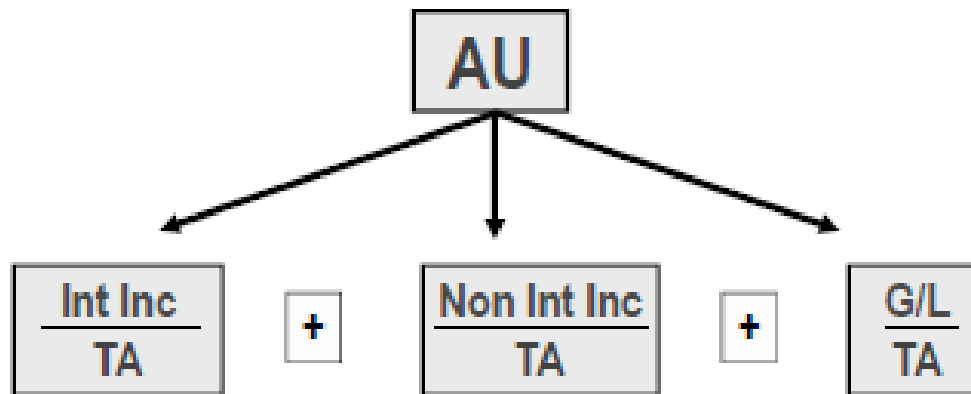
- Return on equity depends on
 - Asset Utilization (AU)
 - Profit Margin (PM)
 - Equity Multiplier (EM)

Income Statement

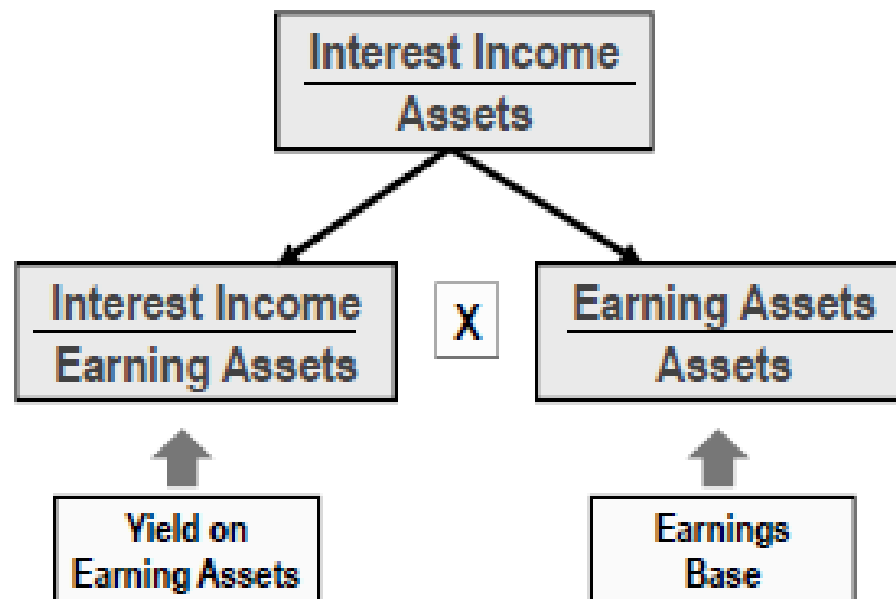
$$\text{Net Income} = \text{Revenue} - \text{Expense}$$

Interest Income
- Interest Expense
Net Interest Income
- Provision for Loan Losses
+ Noninterest Income
- Noninterest Expense
+ Gains/Losses on Secs
Pretax Earnings
- Taxes
Net income

Asset Utilisation



Interest Income / Total Assets



Non-Interest Income

$$\frac{\text{Non II}}{\text{TA}} = \frac{\text{Fid Fees}}{\text{TA}} + \frac{\text{Dep Svc}}{\text{TA}} + \frac{\text{Other}}{\text{TA}}$$

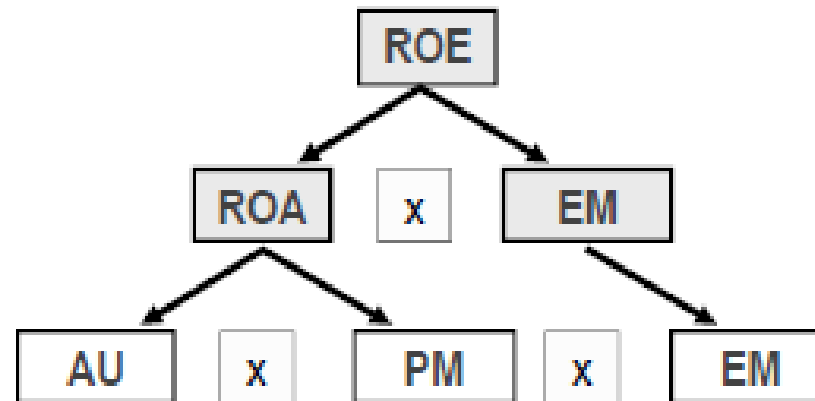
- Fee income measured relative to asset categories or number of employees
 - Deposit service charges to Deposits
- Breakdown of categories to reveal results of “focus areas”

Gains / Losses on Securities

$$\frac{G/L}{TA} = \frac{G/L}{SEC} \times \frac{SEC}{TA}$$

- Gains/Losses relative to level of securities and securities as percentage of assets
- Further breakdowns by category
 - Importance of potential gains/losses?

RoE Breakdown



- Return on equity depends on
 - Asset Utilization (AU)
 - Profit Margin (PM)
 - Equity Multiplier (EM)

Alternative Approach to Profit Margin

$$\frac{\text{Net Income}}{\text{Revenue}}$$

$\text{NI} = \text{Revenue} - \text{Expense}$

So

$$\frac{\text{Net Income}}{\text{Revenue}} = \frac{\text{Revenue}}{\text{Revenue}} - \frac{\text{Expense}}{\text{Revenue}}$$

$$= 1 - \frac{\text{Expense}}{\text{Revenue}}$$

Income Statement

$$\text{Net Income} = \text{Revenue} - \text{Expense}$$

Interest Income
- Interest Expense
Net Interest Income
- Provision for Loan Losses
+ Noninterest Income
- Noninterest Expense
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Pretax Earnings
- Taxes
Net income

Total Expense Ratio Components

$$\frac{\text{Expense}}{\text{Assets}} = \frac{\text{IE}}{\text{TA}} - \frac{\text{Non IE}}{\text{TA}} - \frac{\text{PLL}}{\text{TA}} - \frac{\text{TAX}}{\text{TA}}$$

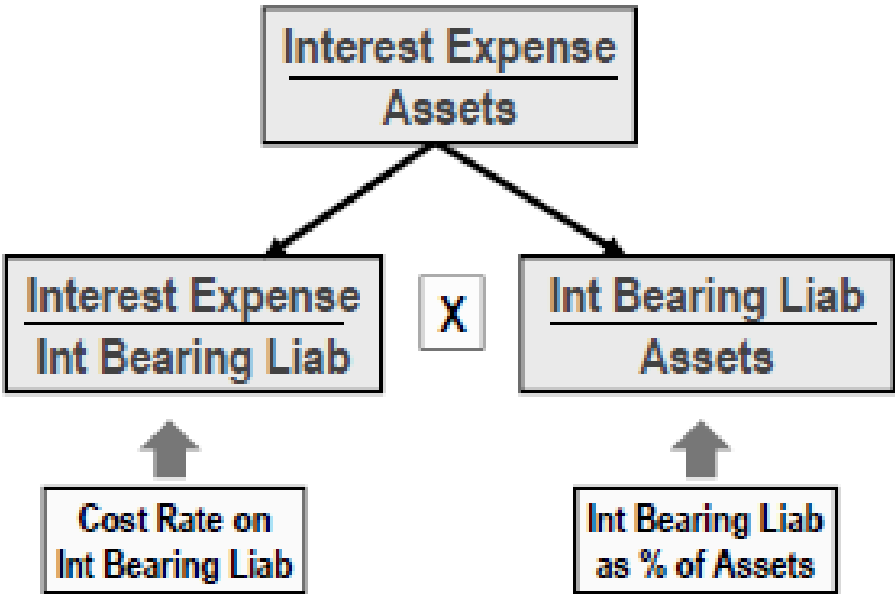
IE = Interest Expense

Non IE = Non-Interest Expense

PLL = Provision for Loan Losses

TAX = Taxes

Interest Expense / Total Assets



Non-Interest Expense

$$\frac{\text{Personnel}}{\text{TA}} = \frac{\text{Personnel}}{\# \text{ Employees}} \times \frac{\# \text{ Employees}}{\text{TA}}$$

- If Personnel / TA is high, then:
 - Personnel / # employees is high, and/or
 - # Employees / TA is high

$$\frac{\text{Occupancy}}{\text{TA}} = \frac{\text{Occupancy}}{\# \text{ Branches}} \times \frac{\# \text{ Branches}}{\text{TA}}$$

- If Occupancy / TA is high, then:
 - Occupancy / # Branches is high, and/or
 - # Branches / TA is high
- Composition effects may exist
 - More deposits – then more overhead

Provision for Loan Losses

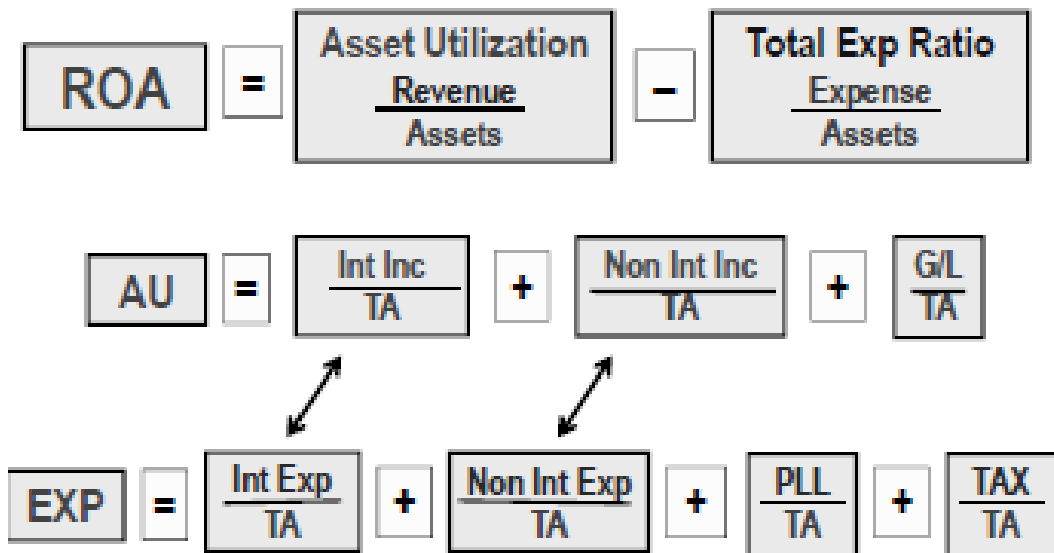
$$\frac{\text{PLL}}{\text{TA}} = \frac{\text{PLL}}{\text{Loans}} \times \frac{\text{Loans}}{\text{TA}}$$

- Provision for Loan Losses
 - Funds put aside to prepare for bad loans
- Large PLL / Loans may indicate
 - New risky loans
 - Overall risk of loan portfolio (catch-up)
 - Safety conscious management

$$\frac{\text{TAX}}{\text{TA}} = \frac{\text{TAX}}{\text{Taxable Inc}} \times \frac{\text{Taxable Inc}}{\text{REV}} \times \frac{\text{REV}}{\text{TA}}$$

- If Taxes/ TA is high, then:
 - The tax rate may be high
 - Increase over time could indicate tax rate changes or different tax rate environments
 - Revenue may be high
 - Good by itself
 - Taxable income may be high
 - Less use of “tax advantaged” assets

Components of RoA



Alternative Breakdown of RoA

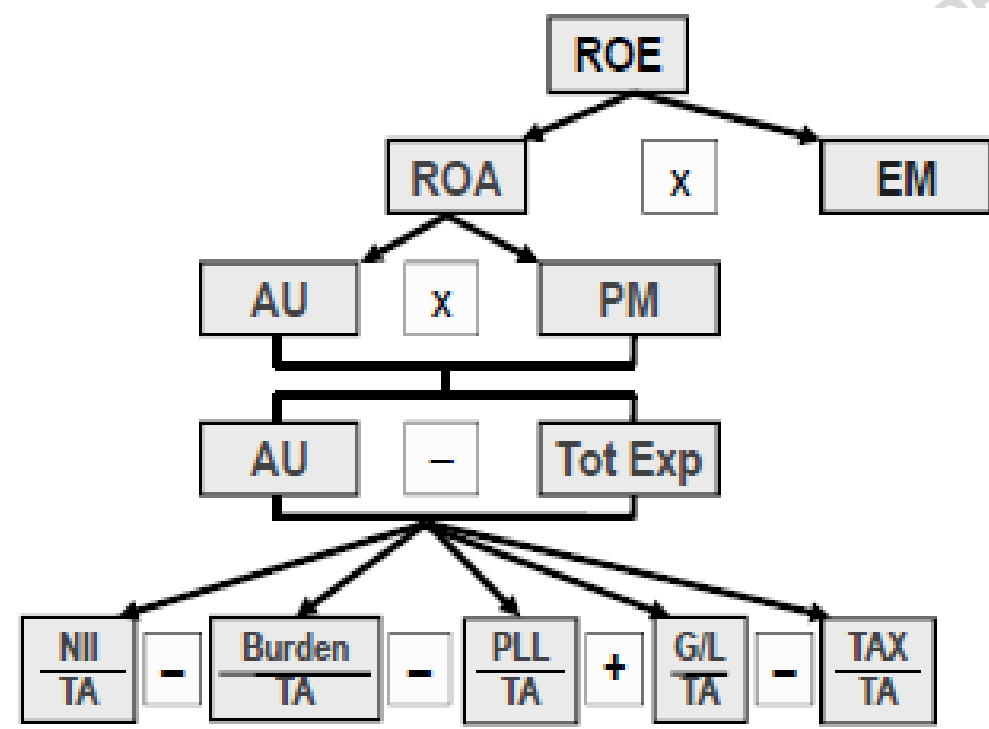
$$\text{Net Interest Income} = \text{NII} = \text{Int Inc} - \text{Int Exp}$$

$$\text{Burden} = \text{Non IE} - \text{Non II}$$

(some analysts include G/L in Non-interest income)

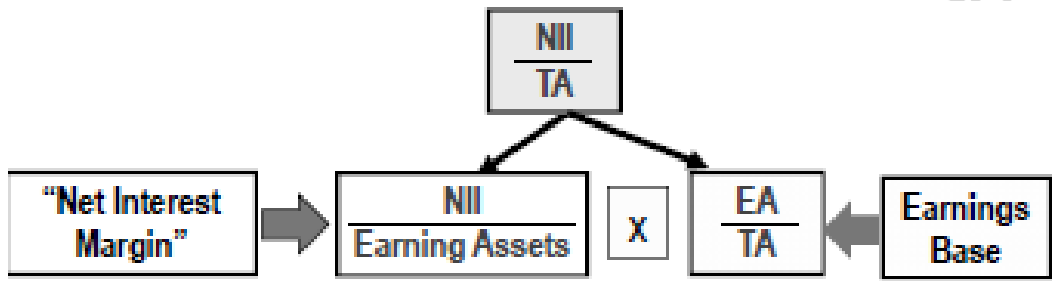
$$\text{ROA} = \frac{\text{NII}}{\text{TA}} - \frac{\text{Burden}}{\text{TA}} - \frac{\text{PLL}}{\text{TA}} + \frac{\text{G/L}}{\text{TA}} - \frac{\text{TAX}}{\text{TA}}$$

Decomposition of RoE



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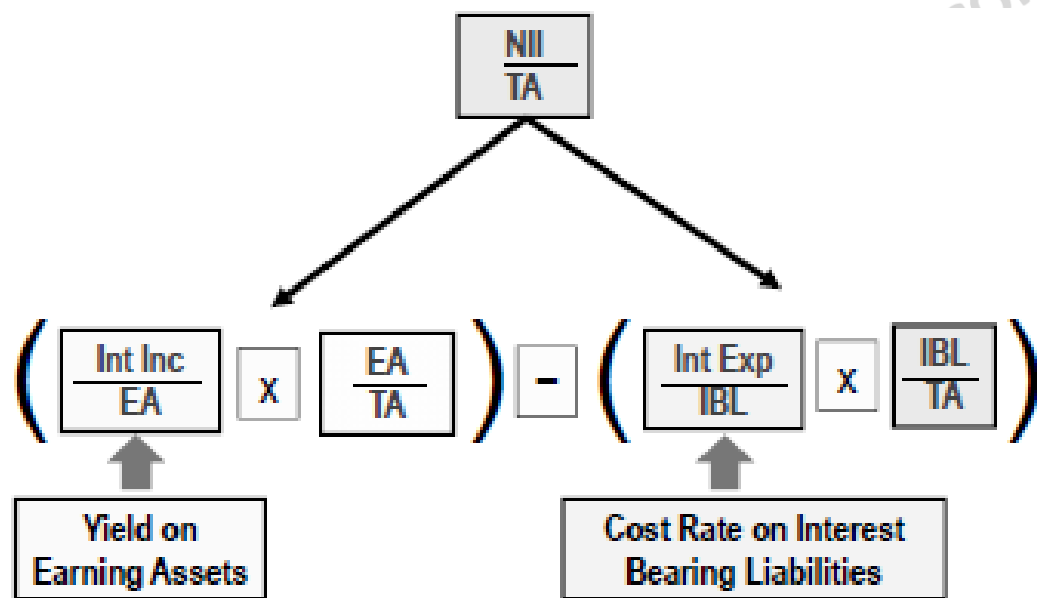
Net Interest Income / Total Assets



Net Int Income = Interest Income – Interest Expense

"Net Interest Margin" = $\frac{\text{Int Inc}}{EA}$ – $\frac{\text{Int Exp}}{EA}$

Net Interest Income / Total Assets



Net Interest Margin and Spread

$$\begin{array}{l} \text{"Net Interest Margin"} = \frac{\text{Int Inc}}{\text{EA}} - \frac{\text{Int Exp}}{\text{EA}} \\ \text{Spread} = \frac{\text{Int Inc}}{\text{EA}} - \frac{\text{Int Exp}}{\text{IBL}} \end{array}$$

- Spread and NIM are important in evaluating a bank's ability to manage interest rate risk
 - As rates change, interest income and expense change
 - Variation in NIM and Spread indicate whether a bank positioned itself to handle rate changes
 - Expected changes in NIM and Spread are examined to assess a bank's exposure to interest rate risk
 - GAP and Earnings Sensitivity Analysis

Efficiency Ratio

$$\text{Efficiency Ratio} = \frac{\text{Non Int Exp}}{\text{NII} + \text{Non Int Inc}}$$

- Measures ability to control Non-Int Exp
- Indicates how much non-interest expense a bank has per dollar of operating income
- The smaller the efficiency ratio, the more profitable the bank, all other factors equal
- Many analysts consider below 55% as “good” on average

Examples for Financial Statement Shortcomings

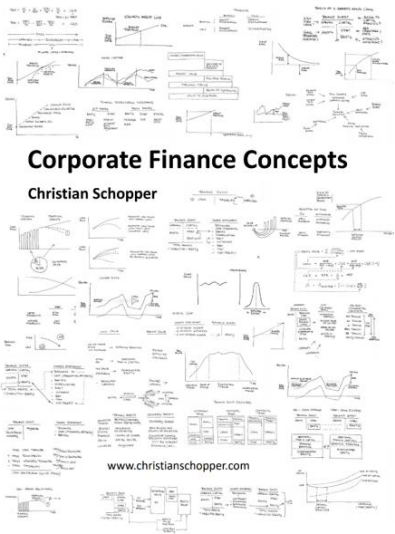
- Off-balance sheet activities
 - Derivative contracts may have massive notional values that are not reflected in traditional measures
- Window dressing
 - Timing of asset/liability adjustments may impact reported numbers
- Accounting Differences
 - Leeway in accounting reporting rules often make comparisons difficult

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