## Duration Management

For more concepts click on:

## Principles in Bond Behaviour

## Bond Sensitivities

- Imagine the interest rate is $10 \%$ across all maturities
- A one-year pure discount bond pays $\$ 110$ at maturity
- A five-year pure discount bond pays $\$ 161.05$ at maturity
- Both of these bonds are worth $\$ 100$, as given by the following:
- Which pure discount bond will change more when interest rates move?
- The percentage price changes in long-term pure discount bonds are greater than the percentage price changes in short-term pure discount bonds

| Interest <br> rate (\%) | One-year pure <br> discount bond | Five-year pure <br> discount bond |
| :--- | ---: | ---: |
| 8 | $€ 101.85=\frac{€ 110}{1.08}$ | $€ 109.61=\frac{€ 161.05}{(1.08)^{5}}$ |
| 10 | $€ 100.00=\frac{€ 110}{1.10}$ | $€ 100.00=\frac{€ 161.05}{(1.10)^{5}}$ |
| 12 | $€ 98.21=\frac{€ 110}{1.12}$ | $€ 91.38=\frac{€ 161.05}{(1.12)^{5}}$ |

## Bond Sensitivities (cont'd)


$\square$

## Duration

| Five-year, 10\% coupon bond |  | Present value of payment ( $€$ ) | Relative value $=$ |
| :---: | :---: | :---: | :---: |
| Year | Payment <br> (€) |  |  |
| 1 | 10 | 9.091 | $9.091 / 100=0.09091$ |
| 2 | 10 | 8.264 | 0.08264 |
| 3 | 10 | 7.513 | 0.07513 |
| 4 | 10 | 6.830 | 0.06830 |
| 5 | 110 | 68.302 | $\underline{0.68302}$ |
|  |  | 100.00 | 1.0 |

$$
\begin{aligned}
4.1699 \text { years } & =1 \text { year } \times 0.09091+2 \text { years } \times 0.08264+3 \text { years } \times 0.07513 \\
& +4 \text { years } \times 0.06830+5 \text { years } \times 0.68302
\end{aligned}
$$

The percentage price changes of a bond with high duration are greater than the percentage price changes of a bond with low duration

## Interest Rate Risk Management by Banks

## Types of Interest Rate Risks for Banks

- Interest Rate Risk
- The potential loss from unexpected changes in interest rates ...
- ... which can significantly alter a bank's profitability and market value of equity
- Frequently assets and liabilities do not reprice at the same time, the result is a change in net interest income
- The change in the value of assets and the change in the value of liabilities will also differ...
- ... causing a change in the value of stockholder's equity

The ALCO's primary responsibility is interest rate risk management

- It coordinates the bank's strategies to achieve the optimal risk/reward tradeoff
- Spread Risk (or: Reinvestment Rate Risk)
- Changes in interest rates will change the bank's cost of funds ..
- ... as well as the return on their invested assets
- They may change by different amounts
- Price Risk
- Changes in interest rates may change the market values of the bank's assets ...
- ... and liabilities by different amounts


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## Maturity and Duration Hedging

Spread Risk (or: Reinvestment Rate Risk)

- Impact on bank's cost of funds


MATURITY GAP


Objective: bank income

Historical costs accounting

## Price Risk

- Impact on bank's market values

ECONOMIC VALUE

DURATION GAP


Objective: economic value of equity


Market-value accounting

## Maturity / Funding GAP and Interest Rate Risk

- Maturity GAP is also known as Funding GAP

Potential variability in a bank's net interest income and market value of equity due to changes in the level of market interest rates

Example: \$10,000 car loan

|  | BANK - Funding Gap | Assets | Yield |  | Liabilities | Cost |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4yr Car Loan | 10000 | $8,0 \%$ | 1yr Cert of Deposit | 10000 | $4,5 \%$ |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| 1st yr | $4 y r$ Car Loan | 10000 | $8,0 \%$ | $1 y r$ Cert of Deposit | 10000 | $4,5 \%$ |  |
| 2nd yr | 4yr Car Loan | 10000 | $8,0 \%$ |  | $?$ | 10000 | $?$ |

## Funding or Maturity GAP for Static GAP Analysis

- GAP = Rate Sensitive Assets - Rate Sensitive Liabilities
- $\quad \mathrm{RSA}=$ Amount of assets which will mature or re-price in a give period of time

Example indicates Negative Gap

- $\operatorname{GAP}(1 y)=\$ 0-\$ 10,000=-\$ 10,000$


Refunding unclear unclear

## What Determines Rate Sensitivity?

An asset or liability is considered rate sensitive, if during the time interval:

- It matures
- It represents and interim, or partial, principal payment
- It can be repriced
- The interest rate applied to the outstanding principal changes contractually during the interval
- The outstanding principal can be repriced when some base rate of index changes and management expects the base rate / index to change during the interval


## Maturity / Funding GAP and Interest Rate Risk (cont'd)

Maturity GAP focuses on managing Net Interest Income in the short run

- Group assets and liabilities into time "buckets" according to when they mature or are expected to re-price
- Calculate GAP for each time bucket

$$
\text { Funding } \operatorname{GAP}(\mathrm{t})=\mathrm{RSA}(\mathrm{t})-\mathrm{RSL}(\mathrm{t}) \quad(\mathrm{t}=\text { time bucket; e.g., 0-3 months) }
$$

- Impact on Net Interest Income driven by the Maturity GAP and change in interest rates
- ... easy to assess in case of a parallel yield curve shift
- Scenarios to be assessed:

```
- Changes in the slope of the yield curve or the relationship between asset yields and liability cost of funds
- Changes in the volume of assets and liabilities
- Change in the composition of assets and liabilities
```


## Examples for Yield Curve Shifts






## Balance Sheet for a Hypothetical Bank

| BANK - BASE CASE | Assets | Yield |  | Liabilities | Cost |
| :--- | ---: | :--- | :--- | :--- | ---: | ---: |
|  |  |  |  |  |  |
| Rate Sensitive | 500 | $8,0 \%$ |  | 600 | $4,0 \%$ |
| Fixed-Rate | 350 | $11,0 \%$ |  | 220 | $6,0 \%$ |
| Non-Earning | 150 |  |  | 100 |  |
|  |  |  | Equity | 80 |  |
| Total Assets | $\mathbf{1 0 0 0}$ |  | Total Liabs \&Equity | $\mathbf{1 0 0 0}$ |  |
|  |  |  |  |  |  |
| Earning Assets | 850 |  | Interest Baring Liabs | 820 |  |
|  |  |  |  |  |  |
| Net Interest Income | 41,3 |  |  |  |  |
| Net Interest Margin | $4,86 \%$ |  |  |  |  |
| GAP | -100 |  |  |  |  |

## Factors Affecting Net Income

## Scenario Building

- $1 \%$ increase in the level of all shortterm rates
- $1 \%$ decrease in spread between assets yields and interest cost
- RSA increase to 8.5\%
- RSL increase to $5.5 \%$
- Proportionate doubling in size
- Increase in RSA's and decrease in RSL's

RSA $=540$, fixed rate $=310$

- $\quad$ RSL $=560$, fixed rate $=260$
- Change in NII = (GAP) * (change in interest rate)
- The larger the GAP, the greater the change in NII
- This applies only in the case of a parallel shift in the yield curve, which is rare
- If rates do not change by the same amount, then the GAP may change by more or less
- With a negative GAP, more liabilities than assets reprice higher; hence NII and NIM fall

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- NII and NIM fall (rise) with a decrease (increase) in the spread
- If liabilities are shortterm and assets are long-term, the spread will:
- widen as the yield curve increases in slope
- narrow when the yield curve decreases in slope and/or inverts


## 1\% Decrease in Spread / Non-Parallel Shift in the Yield Curve

| BANK -1\% decr. Sprea | Assets | Yield |  |  | Liabilities | Cost |
| :--- | ---: | ---: | :--- | :--- | ---: | ---: |
|  |  |  |  |  |  |  |
| Rate Sensitive | 500 | $8,5 \%$ |  | 600 | $5,5 \%$ |  |
| Fixed-Rate | 350 | $11,0 \%$ |  | 220 | $6,0 \%$ |  |
| Non-Earning | 150 |  |  | 100 |  |  |
|  |  |  | Equity | 80 |  |  |
| Total Assets | $\mathbf{1 0 0 0}$ |  | Total Liabs \&Equity | $\mathbf{1 0 0 0}$ |  |  |
|  |  |  |  |  |  |  |
| Earning Assets | 850 |  | Interest Baring Liabs | 820 |  |  |
|  |  |  |  |  |  |  |
| Net Interest Income | 34,8 |  |  |  |  |  |
| Net Interest Margin | $4,09 \%$ |  |  |  |  |  |
| GAP | -100 |  |  |  |  |  |

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## Proportionate Doubling in Size

- Net interest income varies directly with changes in the volume of earning assets and interest-bearing liabilities, regardless of the level of interest rates
www.christianschopper.com

| BANK - Prop Doubling | Assets | Yield |  | Liabilities | Cost |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Rate Sensitive | 1000 | 8,0\% |  | 1200 | 4,0\% |
| Fixed-Rate | 700 | 11,0\% |  | 440 | 6,0\% |
| Non-Earning | 300 |  |  | 200 |  |
|  |  |  | Equity | 160 |  |
| Total Assets | 2000 |  | Total Liabs \& Equity | 2000 |  |
|  |  |  | al |  |  |
| Earning Assets | 1700 |  | Interest Baring Liabs | F 1640 |  |
| Net Interest Income | $82,6$ |  |  |  |  |
| Net Interest Margin | 4,86\% |  |  |  |  |
| GAP | 2. -200 |  |  |  |  |


| BANK - BASE CASE | Assets | Yield |  | Liabilities | Cost |
| :--- | ---: | ---: | :--- | :--- | ---: | ---: |
|  |  |  |  |  |  |
| Rate Sensitive | 500 | $8,0 \%$ |  | 600 | $4,0 \%$ |
| Fixed-Rate | 350 | $11,0 \%$ |  | 220 | $6,0 \%$ |
| Non-Earning | 150 |  |  | 100 |  |
|  |  |  | Equity | 80 |  |
| Total Assets | $\mathbf{1 0 0 0}$ |  | Total Liabs \&Equity | 1000 |  |
|  | 850 |  | Interest Baring Liabs | 820 |  |
| Earning Assets |  |  |  |  |  |
|  | 41,3 |  |  |  |  |
| Net Interest Income | $4,86 \%$ |  |  |  |  |
| Net Interest Margin | -100 |  |  |  |  |
| GAP |  |  |  |  |  |

- Although the bank's GAP (and hence risk) is lower, NII is also lower.
- To reduce risk, a bank with a negative GAP would try to increase RSAs (variable rate loans or shorter maturities on loans and investments) and decrease RSLs (issue relatively more longerterm CDs and fewer fed funds purchased)
- Changes in portfolio composition also raise or lower interest income and expense based on the type of change


## Increase in RSAs and Decrease in RSLs

| BANK - Chg RSA / RSL | Assets | Yield |  | Liabilities | Cost |  |
| :--- | ---: | :--- | :--- | :--- | ---: | ---: |
|  |  |  |  |  |  |  |
| Rate Sensitive | 540 | $8,0 \%$ |  | 260 | $4,0 \%$ |  |
| Fixed-Rate | 310 | $11,0 \%$ |  | 200 | $6,0 \%$ |  |
| Non-Earning | 150 |  |  | 100 |  |  |
|  |  |  | Equity | 80 |  |  |
| Total Assets | $\mathbf{1 0 0 0}$ |  | Total Liabs \&Equity | $\mathbf{1 0 0 0}$ |  |  |
|  |  |  |  |  |  |  |
| Earning Assets | 850 |  | Interest Baring Liabs | 820 |  |  |
|  |  |  |  |  |  |  |
| Net Interest Income | 39,3 |  |  |  |  |  |
| Net Interest Margin | $4,62 \%$ |  |  |  |  |  |
| GAP | -20 |  |  |  |  |  |


| BANK - BASE CASE | Assets | Yield |  | Liabilities | Cost |  |
| :--- | ---: | ---: | :--- | :--- | ---: | ---: |
|  |  |  |  |  | 600 | $4,0 \%$ |
| Rate Sensitive | 500 | $8,0 \%$ |  | 220 | $6,0 \%$ |  |
| Fixed-Rate | 350 | $11,0 \%$ |  | 100 |  |  |
| Non-Earning | 150 |  |  | 80 |  |  |
|  |  |  | Equity |  |  |  |
| Total Assets | $\mathbf{1 0 0 0}$ |  | Total Liabs \&Equity | 1000 |  |  |
|  | 850 |  | Interest Baring Liabs |  | 820 |  |
| Earning Assets |  |  |  |  |  |  |
|  | 41,3 |  |  |  |  |  |
| Net Interest Income | $4,86 \%$ |  |  |  |  |  |
| Net Interest Margin | -100 |  |  |  |  |  |
| GAP |  |  |  |  |  |  |

## Summary of Maturity GAP and the Change in NII

- If there is a parallel shift in the yield curve: $\Delta N I_{\text {exp }}=G A P \times \Delta \mathrm{i}_{\text {exp }}$
- ... a parallel shift in the yield curve is rare, though
- If rates do not change by the same amount and at the same time, then net interest income may change by more or less

GAP Summary

| GAP | Change in <br> Interest <br> Income |  | Change in <br> Interest <br> Expense | Change in <br> Net Interest <br> Income |
| :---: | :---: | :---: | :---: | :---: |
| Positive | Increase | $>$ | Increase | Increase |
| Positive | Decrease | $>$ | Decrease | Decrease |
| Negative | Increase | $<$ | Increase | Decrease |
| Negative | Decrease | $<$ | Decrease | Increase |
| Zero | Increase | $=$ | Increase | None |
| Zero | Decrease | $=$ | Decrease | None |

## Interest Rate Sensitivity Reports

GAP values are reported a periodic and cumulative basis for each time interval

- Periodic GAP
- Is the GAP for each time bucket and measures the timing of potential income effects from interest rate changes
- Cumulative GAP
- It is the sum of periodic GAPs and measures aggregate interest rate risk over the entire period Cumulative GAP is important since it directly measures a bank's net interest sensitivity throughout the time interval

|  | $\begin{gathered} \hline 1-7 \\ \text { Days } \\ \hline \end{gathered}$ | $\begin{gathered} \hline 8-30 \\ \text { Days } \\ \hline \end{gathered}$ | $\begin{aligned} & \hline 31-90 \\ & \text { Days } \\ & \hline \end{aligned}$ | $\begin{gathered} 91-180 \\ \text { Days } \\ \hline \end{gathered}$ | $\begin{gathered} \hline 181-365 \\ \text { Days } \\ \hline \end{gathered}$ | Over 1 year | Not Rate Sensitive | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |
| U.S. Treas \& ag |  | 0,7 | 3,6 | 1,2 | 0,3 | 3,7 |  | 9,5 |
| MM Inv |  |  | 1,2 | 1,8 |  |  |  | 3,0 |
| Municipals |  |  | 0,7 | 1,0 | 2,2 | 7,6 |  | 11,5 |
| FF \& Repo's | 5,0 |  |  |  |  |  |  | 5,0 |
| Comm loans | 1,0 | 13,8 | 2,9 | 4,7 | 4,6 | 15,5 |  | 42,5 |
| Install loans | 0,3 | 0,5 | 1,6 | 1,3 | 1,9 | 8,2 |  | 13,8 |
| Cash |  |  |  |  |  |  | 9,0 | 9,0 |
| Other assets |  |  |  |  |  |  | 5,7 | 5,7 |
| Total Assets | 6,3 | 15,0 | 10,0 | 10,0 | 9,0 | 35,0 | 14,7 | 100,0 |
| Liabilities and Equity |  |  |  |  |  |  |  |  |
| MMDA |  | 5,0 | 12,3 |  |  |  |  | 17,3 |
| Super NOW | 2,2 |  |  |  |  |  |  | 2,2 |
| CD's < 100,000 | 0,9 | 2,0 | 5,1 | 6,9 | 1,8 | 2,9 |  | 19,6 |
| CD's > 100,000 | 1,9 | 4,0 | 12,9 | 7,9 | 1,2 |  |  | 27,9 |
| FF purchased |  |  |  |  |  |  |  |  |
| NOW |  |  |  | 9,6 |  |  |  | 9,6 |
| Savings |  |  |  |  |  | 1,9 |  | 1,9 |
| DD |  |  |  |  |  |  | 13,5 | 13,5 |
| Other liabilities |  |  |  |  |  |  | 1,0 | 1,0 |
| Equity |  |  |  |  |  |  | 7,0 | 7,0 |
| Total Liab \& Eq | 5,0 | 11,0 | 30,3 | 24,4 | 3,0 | 4,8 | 21,5 | 100,0 |
| Periodic GAP | 1,3 | 4,0 | -20,3 | -14,4 | 6,0 | 30,2 |  |  |
| Cumulative GAP | 1,3 | 5,3 | -15,0 | -29,4 | -23,4 | 6,8 |  |  |

## Assessment of the Static GAP Analysis

- Positive GAP
- ...indicates a bank has more rate sensitive assets than liabilities, and that net interest income will generally rise (fall) when interest rates rise (fall)
- Negative GAP
- ...indicates a bank has more rate sensitive liabilities than rate sensitive assets, and that net interest income will generally fall (rise) when interest rates rise (fall)


## Static GAP Analysis considers the impact of changing rates on the bank's net interest income

- Advantages
- Easy to understand
- Works well with small changes in interest rates
- Disadvantages
- Ex-post measurement errors
- Ignores the time value of money
- Ignores the cumulative impact of interest rate changes
- Typically considers demand deposits to be non-rate sensitive
- Ignores embedded options in the bank's assets and liabilities


## Measuring Interest Rate Risk with the GAP Ratio

GAP Ratio = RSAs / RSLs

- GAP ratio > 1 indicates positive GAP
- GAP ratio < 1 indicates negative GAP
- Neither the GAP ...
- ... nor GAP ratio
- .... provide direct information on the potential variability in earnings when rates change

Is there an Optimal GAP?

- No, there is not ...
- Generally, the farther a bank's GAP is from zero, the greater is the bank's risk ...
- Must evaluate overall risk and return profile and objectives to determine an optimal GAP
- Example:
- Bank A \& B both with $\$ 500 \mathrm{~m}$ TAs
- Bank A: \$3m RSAs, $\$ 2 \mathrm{~m}$ RSLs GAP $=\$ 1 \mathrm{~m}$
GAP ratio $=1.5$
- Bank B: $\$ 300 \mathrm{~m}$ RSAs, $\$ 200 \mathrm{~m}$ RSLs GAP $=\$ 100 \mathrm{~m}$ GAP ratio $=1.5$
- Clearly, the second bank assumes greater interest rate risk..
- ... because its net interest income will change more when interest rates change


## Maturity GAP and Net Interest Margin

- Speculating on the GAP?
- Managers may attempt to adjust the interest rate risk exposure in anticipation of changes in interest rates
- This is speculative because it assumes that management can forecast rates better than the market
- Difficult to vary the GAP and win as this requires consistently accurate interest rate forecasts
- Also, a bank has limited flexibility in adjusting its GAP; e.g., loan and deposit terms
- There is no adjustment for the timing of cash flows or dynamics of the changing GAP position
- Many banks will specify a target GAP to earning asset ratio in the ALCO policy statements

$$
\frac{\text { Target Gap }}{\text { Earning assets }}=\frac{(\text { Allowable \% Change in NIM })(\text { Expec ted NIM })}{\text { Expected \% change in interest rates }}
$$

- Example:
- Bank with $\$ 50 \mathrm{~m}$ earning assets
- Expects to generate a 5\% NIM
- Management will risk changes in NIM equal to $+/-20 \%$ during the year
- Hence, NIM should fluctuate between $4 \%$ and $6 \%$
- Management expects interest rates to vary up to $+/-4 \%$ during the upcoming year
- Therefore: Bank's ratio of its 1-year cumulative GAP (absolute value) to earning assets should not exceed 25\%
Target GAP / Earning Assets

$$
=(.20)(0.05) / 0.04=0.25
$$

- Management's willingness to allow only a +/- $20 \%$ variation in NIM sets limits on the GAP,
- ... which would be allowed to vary from $+\$ 12.5 \mathrm{~m}$ to $-\$ 12.5 \mathrm{~m}$, based on $\$ 50 \mathrm{~m}$ in earning assets

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## Adjust a Bank's Effective Rate Sensitivity

| Objective | Approaches |
| :--- | :--- |
| Reduce asset <br> sensitivity | Buy longer-term securities. <br> Lengthen the maturities of loans. <br> Move from floating-rate loans to term loans. |
| Increase asset <br> sensitivity | Buy short-term securities. <br> Shorten loan maturities. <br> Make more loans on a floating-rate basis. |
| Reduce liability <br> sensitivity | Pay premiums to attract longer-term deposit <br> instruments. <br> Issue long-term subordinated debt. |
| Increase liability |  |
| sensitivity |  | | Pay premiums to attract short-term deposit |
| :--- |
| instruments. |
| Borrow more via non-core purchased |
| liabilities. |

## Maturity and Duration Hedging

Spread Risk (or: Reinvestment Rate Risk)

- Impact on bank's cost of funds



## Price Risk

- Impact on bank's market values

ECONOMIC VALUE

DURATION GAP


Objective: economic value of equity


Market-value accounting

## From the Maturity GAP to the Duration GAP

- A bank can protect either the Market Value of Equity or ...
- ... the Book Value of Net Interest Income, ...
- ... but not both

If Asset Duration > Liability Duration and ..
... if Interest Rates rise ...
... Market Value of Equity will fall

## Steps in Duration GAP Analysis

- Forecast interest rates
- Estimate the market values of bank assets, liabilities and stockholders' equity
- Estimate the weighted average duration of assets and the weighted average duration of liabilities
- Incorporate the effects of both on- and off-balance sheet items
- Forecasts changes in the market value of stockholders' equity across different interest rate environments


## Hypothetical Bank Balance Sheet

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| BANK - BASE CASE | Par Value | \% Coupon | Years Mat | YTM | Mkt Value | Duration |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | - |  |  |  |
| ASSETS |  |  |  |  |  | $\rangle$ |
| Cash | 100,0 | ) |  |  | 100,0 |  |
| Earning Assets |  |  |  |  |  | $\downarrow$ |
| $3 y r$ Commercial Loan | 700,0 | 12,0\% | 3 | 12,0\% | 700,0 | 2,69 |
| 6 yr T Bond | -200,0 | 8,0\% | 6 | 8,0\% | 200,0 | 4,99 |
| Total Earning Assets | 900,0 |  |  |  | 900,0 |  |
| Non-Earning Assets | 0,0 |  |  |  | 0,0 |  |
| Total Assets : 5 | 1000,0 |  |  |  | 1000,0 | 2,88 |
| CIt |  |  |  |  |  |  |
| LIABILITIES |  |  |  |  |  |  |
| Interest Bearing Liabilities |  |  |  |  |  |  |
| 1yr Time Deposit | 620,0 | 5,0\% | 1 | 5,0\% | 620,0 | 1,00 |
| 3 yr Certificate of Deposit | 300,0 | 7,0\% | 3 | 7,0\% | 300,0 | 2,81 |
| Total Int Bear Liabilities | 920,0 |  |  |  | 920,0 |  |
| Total Non Int Bear Liabs | 0,0 |  |  |  | 0,0 |  |
| Total Liabilities | 920,0 |  |  |  | 920,0 | 1,59 |
| Equity | 80,0 |  |  |  | 80,0 |  |
| Total Liabs \& Equity | 1000,0 |  |  |  | 1000,0 |  |

## Duration GAP and Economic Value of Equity

Weighted Average Duration of Assets


Weighting as of Market Values (wi)

Weighted Average Duration of Liab's
$D L=\sum_{j}^{m} z_{j} D I_{j}$
Weighting as of Market Values (zi)

- With MVAs and MVLs as the respective market values ...
- ... the Economic Value of Equity is defined as: $\triangle E V E=\triangle M V A-\Delta M V L$
- ... and the Duration GAP: DGAP = DA - (MVL/MVA)DL
- ... then this results in: $\quad \triangle E V E=-\operatorname{DGAP}\left[\frac{\Delta y}{(1+\mathrm{y})}\right]$ MVA
$y$ as the general level of interest rates
- To protect the economic value of equity against any change when rates change, the bank would set the duration gap to zero


## Calculation of the Duration GAP

## Duration GAP

- $\quad \mathrm{DA}=(700 / 1000)^{*} 2.69+$ $(200 / 1000) * 4.99=2.88$
- $\quad \mathrm{DL}=(620 / 920) * 1.00+(300 / 920) * 2.81$ = 1.59
- $\quad$ DGAP $=2.88-(920 / 1000)^{*} 1.59=1.42$ years
- The average duration of assets duration of liabilities,
- ... hence in the case of interest rate fluctuations asset values change by more than liability values

| BANK - BASE CASE | Par Value | \%Coupon | Years Mat | YTM | Mkt Value | Duration |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |
| Cash | 100,0 |  |  |  | 100,0 |  |
| Earning Assets |  |  |  |  |  |  |
| 3yr Commercial Loan | 700,0 | 12,0\% | 3 | 12,0\% | 700,0 | 2,69 |
| 6yr T Bond | 200,0 | 8,0\% | 6 | 8,0\% | 200,0 | 4,99 |
| Total Earning Assets | 900,0 |  |  |  | 900,0 |  |
| Non-Earning Assets | 0,0 |  |  |  | 0,0 |  |
| Total Assets | 1000,0 |  |  |  | 1000,0 | 2,88 |
|  |  |  |  |  |  |  |
| LIABILITIES |  |  |  |  |  |  |
| Interest Bearing Liabilities |  |  |  |  |  |  |
| 1 yr Time Deposit | 620,0 | 5,0\% | 1 | 5,0\% | 620,0 | 1,00 |
| $3 y r$ Certificate of Deposit | 300,0 | 7,0\% | 3 | 7,0\% | 300,0 | 2,81 |
| Total Int Bear Liabilities | 920,0 |  |  |  | 920,0 |  |
| Total Non Int Bear Liabs | 0,0 |  |  |  | 0,0 |  |
| Total Liabilities | 920,0 |  |  |  | 920,0 | 1,59 |
| Equity | 80,0 |  |  |  | 80,0 |  |
| Total Liabs \& Equity | 1000,0 |  |  |  | 1000,0 |  |

## 1\% Increase in All Rates

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$$
P V=\sum_{t=1}^{3} \frac{84}{1.13^{t}}+\frac{700}{1.13^{3}}
$$

| BANK - YIELD INCREASE |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Par Value | \% Coupon | Years Mat | YTM | Mkt Value | Duration |
|  |  |  | V |  |  |  |
| ASSETS |  |  |  |  |  |  |
| Cash | 100,0 | - |  |  | 100,0 |  |
| Earning Assets |  |  |  |  | $\downarrow$ |  |
| 3yr Commercial Loan | 700,0 | 12,0\% | 3 | 13,0\% | 683,5 | 2,69 |
| 6 yr T Bond | -200,0 | 8,0\% | 6 | 9,0\% | 191,0 | 4,97 |
| Total Earning Assets | 900,0 |  |  |  | 874,5 |  |
| Non-Earning Assets | 0,0 |  |  |  | 0,0 |  |
| Total Assets iS | 1000,0 |  |  |  | 974,5 | 2,86 |
|  |  |  |  |  |  |  |
| LIABILITIES |  |  |  |  |  |  |
| Interest Bearing Liabilities |  |  |  |  |  |  |
| 1 yr Time Deposit | 620,0 | 5,0\% | 1 | 6,0\% | 614,2 | 1,00 |
| 3 yr Certificate of Deposit | 300,0 | 7,0\% | 3 | 8,0\% | 292,3 | 2,81 |
| Total Int Bear Liabilities | 920,0 |  |  | $\bigcirc$ | 906,4 |  |
| Total Non Int Bear Liabs | 0,0 |  |  |  | 0,0 |  |
| Total Liabilities | 920,0 |  |  |  | 906,4 | 1,58 |
| Equity | 80,0 |  |  |  | 68,1 |  |
| Total Liabs \& Equity | 1000,0 |  |  |  | 974,5 |  |

## Calculation of Duration GAP and Economic Value of Equity

## Duration GAP

- $\quad \mathrm{DA}=(683 / 974)^{*} 2.68+(191 / 974)^{*} 4.97$ $=2.86$
- $\quad \mathrm{DL}=(614 / 906)^{*} 1.00+(292 / 906)^{*} 2.80$ = 1.58
- $\quad$ DGAP $=2.86-(906 / 974)^{*} 1.58=1.36$ years
- The average duration of assets > duration of liabilities,
- ... hence in the case of interest rate fluctuations asset values change by more than liability values

$$
\Delta \mathrm{EVE}=-\mathrm{DGAP}\left[\frac{\Delta \mathrm{y}}{(1+\mathrm{y})}\right] \mathrm{MVA}
$$

| BANK - Yield Increase | Par Value | \%Coupon | Years Mat | YтM | Mkt Value | Duration |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |
| Cash | 100,0 |  |  |  | 100,0 |  |
| Earning Assets |  |  |  |  |  |  |
| 3yr Commercial Loan | 700,0 | 12,0\% | 3 | 13,0\% | 683,5 | 2,69 |
| $6 y \mathrm{~T}$ Bond | 200,0 | 8,0\% | 6 | 9,0\% | 191,0 | 4,97 |
| Total Earning Assets | 900,0 |  |  |  | 874,5 |  |
| Non-Earning Assets | 0,0 |  |  |  | 0,0 |  |
| Total Assets | 1000,0 |  |  |  | 974,5 | 2,86 |
|  |  |  |  |  |  |  |
| LIABILITIES |  |  |  |  |  |  |
| Interest Bearing Liabilities |  |  |  |  |  |  |
| 1 yr Time Deposit | 620,0 | 5,0\% | 1 | 6,0\% | 614,2 | 1,00 |
| 3yr Certificate of Deposit | 300,0 | 7,0\% | 3 | 8,0\% | 292,3 | 2,81 |
| Total Int Bear Liabilities | 920,0 |  |  |  | 906,4 |  |
| Total Non Int Bear Liabs | 0,0 |  |  |  | 0,0 |  |
| Total Liabilities | 920,0 |  |  |  | 906,4 | 1,58 |
| Equity | 80,0 |  |  |  | 68,1 |  |
| Total Liabs \& Equity | 1000,0 |  |  | 7 | 974,5 |  |

$$
\Delta E V E=-1.42\left[\frac{.01}{1.10}\right] \$ 1,000=-\$ 12.91
$$

## Summary of Duration GAP

- Positive DGAP
- Indicates that assets are more price sensitive than liabilities, on average
- Thus, when interest rates rise (fall), assets will fall
proportionately more (less) in value than liabilities and EVE will fall (rise) accordingly
- Negative DGAP
- Indicates that weighted liabilities are more price sensitive than weighted assets
- Thus, when interest rates rise (fall), assets will fall proportionately less (more) in value that liabilities and the EVE will rise (fall)

| DGAP Summary |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| DGAP | Change in Interest Rates | Assets | Liabilities |  |  | Equity |
|  |  |  |  |  |  |  |
| Positive | Increase | Decrease | > | Decrease | $\rightarrow$ | Decrease |
| Positive | Decrease | Increase | > | Increase | $\rightarrow$ | Increase |
|  |  |  |  |  |  |  |
| Negative | Increase | Decrease | < | Decrease | $\rightarrow$ | Increase |
| Negative | Decrease | Increase | < | Increase | $\rightarrow$ | Decrease |
|  |  |  |  |  |  |  |
| Zero | Increase | Decrease | = | Decrease | $\rightarrow$ | None |
| Zero | Decrease | Increase | $=$ | Increase | $\rightarrow$ | None |

## Immunized Portfolio - What is the Minimum Risk Position?

## Duration GAP

```
- DA = (700/1000)*2.69 +
        (200/1000)*4.99 = 2.88
- DL = (620/920)*1.00 + (300/920)*2.81
    = 1.59
- DGAP = 2.88-(920/1000)*1.59 = 1.42
    years
```

Task: Eliminate the risk of changes in the MVE,
... so how much must DA or DL change?

Reduce DA:
Change DA $=\mathbf{- 1 . 4 2}$
same as / eliminate Duration GAP

Increase DL:
Change $D L=+1.42 / u=+1.54$

$$
\begin{aligned}
& u=\text { Tot Liabs } /(\text { Tot Liabs }+ \text { Equity }) \\
& u=920 /(920+80)=0.92
\end{aligned}
$$

Increase DL to: 1.54 + 1.58 = ca 3.11

Duration GAP = $2.88-0.92(3.11)=$ ca 0

## Immunized Portfolio

| BANK - IMMUNIZED/BASE | Par Value | \% Coupon | Years Mat | YTM | M/ikt Value | Duration |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| ASSETS |  |  | $N$ |  |  |  |
| Cash | 100,0 |  | - |  | 100,0 |  |
| Earning Assets |  |  |  |  |  |  |
| 3yr Commercial Loan | 700,0 | 12,0\% | 3 | 12,0\% | 700,0 | 2,69 |
| 6 yr T Bond | 200,0 | C. $8,0 \%$ | 6 | 8,0\% | 200,0 | 4,99 |
| Total Earning Assets | 900,0 |  |  |  | 900,0 |  |
| Non-Earning Assets | 0,0 |  |  |  | 0,0 |  |
| Total Assets | 1000,0 |  |  |  | 1000,0 | 2,88 |
|  |  |  |  |  |  |  |
| LIABILITIES |  |  |  |  |  |  |
| Interest Bearing Liabilities |  |  |  |  |  |  |
| 1 yr Time Deposit | 340,0 | 5,0\% | 1 | 5,0\% | 340,0 | 1,00 |
| $3 y r$ Certificate of Deposit | 300,0 | 7,0\% | 3 | 7,0\% | 300,0 | 2,81 |
| 6 yr Zero Cert of Deposit | 444,0 | 0,0\% | 6 | 8,0\% | 279,8 | 6,00 |
| Totallnt Bear Liabilities | 1084,0 |  |  |  | 919,8 |  |
| Total Non Int Bear Liabs | 0,0 |  |  |  | 0,0 |  |
| Total Liabilities | 1084,0 |  |  |  | 919,8 | 3,11 |
| Equity | 80,0 |  |  |  | 80,2 |  |
| Total Liabs \& Equity | $\mathrm{n} / \mathrm{m}$ |  |  |  | 1000,0 |  |

- EVE changed by only $\$ 0.5 \mathrm{~m}$ with the immunized portfolio versus $\$ 12 \mathrm{~m}$ when the portfolio was not immunized


## Immunized Portfolio: 1\% Increase in All Rates

| BANK - IMMUNIZED/YIELD INCR | Par Value | \% Coupon | Years Mat | YTM | M1kt Value | Duration |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| ASSETS |  |  |  |  |  |  |
| Cash | 100,0 |  | O |  | 100,0 |  |
| Earning Assets |  |  |  |  |  |  |
| 3yr Commercial Loan | 700,0 | 12,0\% | 3 | 13,0\% | 683,5 | 2,69 |
| 6 yr TBond | 200,0 | c $8,0 \%$ | 6 | 9,0\% | 191,0 | 4,97 |
| Total Earning Assets | 900,0 |  |  |  | 874,5 |  |
| Non-Earning Assets | - 0,0 |  |  |  | 0,0 |  |
| Total Assets | 1000,0 |  |  |  | 974,5 | 2,86 |
| LIBILIIES |  |  |  |  |  |  |
| LIABILITIES |  |  |  |  |  |  |
| Interest Bearing Liabilities |  |  |  |  |  |  |
| 1 yr Time Deposit | 340,0 | 5,0\% | 1 | 6,0\% | 336,8 | 1,00 |
| 3 yr Certificate of Deposit | 300,0 | 7,0\% | 3 | 8,0\% | 292,3 | 2,81 |
| 6 yr Zero Cert of Deposit | 444,0 | 0,0\% | 6 | 9,0\% | 264,7 | 6,00 |
| Total Int Bear Liabilities | 1084,0 |  |  |  | 893,8 |  |
| Total Non Int Bear Liabs | 0,0 |  |  |  | 0,0 |  |
| Total Liabilities | 1084,0 |  |  |  | 893,8 | 3,07 |
| Equity | 80,0 |  |  |  | 80,7 |  |
| Total Liabs \& Equity | $\mathrm{n} / \mathrm{m}$ |  |  |  | 974,5 |  |

## Assessment of Duration GAP and EVE-Sensitivity Analysis

- Strengths
- Duration analysis provides a comprehensive measure of interest rate risk
- Duration measures are additive
- This allows for the matching of total assets with total liabilities rather than the matching of individual accounts
- Duration analysis takes a longer term view than static gap analysis
- Weaknesses
- It is difficult to compute duration accurately
- "Correct" duration analysis requires that each future cash flow be discounted by a distinct discount rate
- A bank must continuously monitor and adjust the duration of its portfolio
- It is difficult to estimate the duration on assets and liabilities that do not earn or pay interest
- Duration measures are highly subjective

It is difficult to actively vary Maturity GAP or Duration GAP and consistently win

- Interest rates forecasts are frequently wrong
- Even if rates change as predicted, banks have limited flexibility in vary GAP and DGAP and must often sacrifice yield to do so


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## Off Balance Sheet Structures

## Off-Balance Sheet Activities

## Derivatives

- Currency and interest rate swaps
- Over-the-counter options, futures, and forwards
- Other off-balance sheet activities
- U.S. banks and international expansion


## Financial guarantees

- Standby letters of credit
- Bank loan commitments
- Note issuance facilities
- Financial Guarantee: The bank stands behind an obligation of a third party
- A loan guarantee is a common example


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## Off-Balance Sheet Activities

- Market risk
- Wild gyrations in interest rates in the 1980s
- Turmoil in emerging markets in the 1990s
- Periodic volatility in global financial markets
- Off-balance sheet activities to deal with market risk
- Commitments based on a contingent claim -- an obligation by a bank to provide funds (lend funds or buy securities) if a contingency is realized
- Two broad categories: financial guarantees and derivative instruments
- Transforming deposit/lending institutions into risk management institutions
- Tremendous growth of off-balance sheet activities of large banks


## Financial Guarantees - Standby Letter of Credit

- Standby Letters of Credit (SLC)
- SLCs obligate the bank to pay the beneficiary if the account party defaults on a financial obligation or performance contract
- Equivalent to an OTC put option written by the bank
- The firm can "put" the credit obligation back to the bank
- Financial SLCs: Backup lines of credit on bonds, notes, and commercial paper serve as guarantee
- Performance SLCs: Completion of construction contracts guaranteed
- SLCs are considered loans

They may be collateralized

- Need to diversify, limit credit risk, and increase capital to manage risks
- Liquidity risk (or funding risk), capital risk, interest rate risk, and legal risk are inherent in these instruments
- Material adverse change (MAC) clause
- Enables bank to withdraw its commitment if the risk of the SLC changes substantially


## Financial Guarantees - Bank Loan Commitments

- Bank Loan Commitments
- Promise by a bank to a customer to make a future loan under certain conditions
- Most commercial and industrial loans are made under some form of guarantee (informal or formal)
- Line of credit -- Informal commitment of a bank to lend funds to a client firm
- Revolving line of credit -- Formal agreement by a bank to lend funds on demand to a client firm under the terms of the contract
- MAC clauses may be used to protect the bank from changing firm risk
- Protect firms from availability and markup (or premium) risks of credit
- Bank is exposed to interest rate risk
- Funding risk -- Risk that many borrowers will take down commitments at the same time and thereby strain bank liquidity
- Also known as quantity risk
- Most likely to occur during periods of tight credit
- Some commitments are irrevocable (i.e., unconditional and binding)


## Financial Guarantees - Note Issuance Facilities

- Note Issuance Facilities (NIF)
- NIFs are medium-term (2-7 years) agreements in which a bank guarantees the sale of a firm's short-term debt securities at or below pre-determined interest rates
- The bank will step in a timely fashion to buy the securities of the firm
- Other terms for similar financial guarantees are revolving underwriting facilities (RUFs) and standby note issuance facilities (SNIFs)
- Banks that use CDs might seek a Roly-Poly CD facility
- Nonbank borrowers might issue short-term debt securities called Euronotes (denominated in dollars but sold outside of the U.S.)
- Contingent risks to banks here as underwriters (i.e., arrangers if a single bank or tender panel if a group of banks) are credit risk and funding risk.


## Example in Duration Hedging for a Bank

## Duration Hedging

- If interest rates are likely to move quickly soon, management may be worried that their bank is vulnerable ...

| BANK OF AMSTERDAM Market Value Balance Sheet |  |  |
| :---: | :---: | :---: |
|  | Market value ( $¢$ ) | Duration |
| Assets |  |  |
| Overnight money | 35 million | 0 |
| Accounts receivable-backed loans | 500 million | 3 months |
| Inventory loans | 275 million | 6 months |
| Industrial loans | 40 million | 2 years |
| Mortgages | 150 million | 14.8 years |
|  | $\underline{1,000}$ million |  |
| Liabilities and owners' equity |  |  |
| Checking and savings accounts | 400 million | 0 |
| Certificates of deposit | 300 million | 1 year |
| Long-term financing | 200 million | 10 years |
| Equity | 100 million |  |
|  | $\underline{\underline{1,000 ~ m i l l i o n ~}}$ |  |

## Duration Hedging (cont'd)

| BANK OF AMSTERDAM Market Value Balance Sheet |  |  |
| :---: | :---: | :---: |
|  | Market value ( $¢$ ) | Duation |
| Assets |  |  |
| Overight money | 35 million | 0 |
| Accounts receivable-backed loans | 500 million | 3 months |
| Inventory laans | 275 million | 6 morths |
| Industrial lans | 40 million | 2 years |
| Morigages | 150 million | 14.8 years |
|  | 1.000 million |  |
| Liabilities and owners' equity |  |  |
| Checking and savings accounts | 400 million | 0 |
| Certificates of deposit | 300 million | 1 year |
| Long-term financing | 200 million | 10 years |
| Equity | 100 million |  |
|  | $\underline{1.000}$ million |  |

Duration of assets:

$$
\begin{aligned}
2.56 \text { years }= & 0 \text { years } \times \frac{€ 35 \text { million }}{€ 1,000 \text { million }}+\frac{1}{4} \text { year } \times \frac{€ 500 \text { million }}{€ 1,000 \text { million }} \\
& +\frac{1}{2} \text { year } \times \frac{€ 275 \text { million }}{€ 1,000 \text { million }}+2 \text { years } \times \frac{€ 40 \text { million }}{€ 1,000 \text { million }} \\
& +14.8 \text { years } \times \frac{€ 150 \text { million }}{€ 1,000 \text { million }}
\end{aligned}
$$

Duration of liabilities:

$$
2.56=0 \text { years } \times \frac{€ 400 \text { million }}{€ 900 \text { million }}+1 \text { year } \times \frac{€ 300 \text { million }}{€ 900 \text { million }}+10 \text { years } \times \frac{€ 200 \text { million }}{€ 900 \text { million }}
$$

- Argument: The firm is immune to interest rate risk ...
- but: Assets are larger than liabilities!

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## Duration Hedging (cont'd)



- Argument: Incorrect to simply match durations, because assets larger than liabilities
- Total price change will be greater for assets than for liabilities, because there are more assets than liabilities in this bank
- The following relationship must hold if the bank is to be immunized - that is, immune to interest rate risk:

$$
\begin{gathered}
\text { Duration of } \\
\text { assets }
\end{gathered} \times \begin{gathered}
\text { Market value of } \\
\text { assets }
\end{gathered}=\begin{gathered}
\text { Duration of } \\
\text { liabilities }
\end{gathered} \times \begin{gathered}
\text { Market value } \\
\text { of liabilities }
\end{gathered}
$$

Increase the duration of the liabilities wyithout changing the duration of the assets

$$
\begin{aligned}
\text { Duration of assets } \times \frac{\text { Market value of assets }}{\text { Market value of liabilities }} & =2.56 \text { years } \times \frac{€ 1,000 \text { million }}{€ 900 \text { million }} \\
& =2.84 \text { years }
\end{aligned}
$$

$2.56 \times € 1$ billion $=2.84 \times € 900$ million

Decrease the duration of the assets without changing the duration of the liabilities

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orporate Finance Central Europe

Duration of liabilities $\times \frac{\text { Market value of liabilities }}{\text { Market value of assets }}=2.56$ years $\times \frac{€ 900 \text { million }}{€ 1,000 \text { million }}$
$2.30 \times € 1$ billion $=2.56 \times € 900$ million

## Duration Hedging (cont'd)

Next steps:

- Increase the duration of the liabilities without changing the duration of the assets
- Decrease the duration of the assets without changing the duration of the liabilities
$\left.\begin{array}{|l|l|}\hline & \begin{array}{c}\text { BANK OF AMSTERDAM } \\ \text { Market Value Balance Sheet }\end{array} \\ \hline & \text { Market value ( } \boldsymbol{\epsilon} \text { ) }\end{array}\right]$


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Corporate Finance Concepts


